UNITED PUMP CASE STUDY

HENRY COUNTY FLEET SERVICES

Ensuring Operational Readiness & Peace of Mind through SiteWatch® Total Compliance



BACKGROUND

When an emergency strikes, Henry County relies on its fleet to respond without hesitation. Henry County Fleet Services manages this readiness daily, maintaining, servicing, and fueling 1,230 County-owned vehicles and heavy equipment units across two dedicated fuel sites.

Operating internal fueling sites required continuous oversight. Balancing complex underground storage tank (UST) registrations, routine inspections, and environmental compliance documentation created an operational drag on a small team.

CHALLENGE

Keeping 1,230 mission-critical vehicles on the road left little bandwidth for the logistical demands of fuel site management. The department faced several distinct operational hurdles:

- **Unmonitored Fuel Consumption:** Utilizing WEX and procurement cards kept vehicles fueled but offered no asset-level tracking across more than 1,200 vehicles.
- **Vendor Fragmentation:** Maintaining two fuel facilities required juggling multiple outside contractors, resulting in disjointed communication and inefficient service.
- **Administrative & Compliance Burden:** Time-intensive underground storage tank registrations, regulatory paperwork, and recurring inspections fell directly on internal maintenance staff, pulling focus away from fleet maintenance.

PROJECT SNAPSHOT

CLIENT
Henry County Fleet Services

INDUSTRY
County Government / Fleet Management

FLEET SIZE
1,230 Vehicles & Equipment

SOLUTION
SITEWATCH®

"Having SiteWatch instead of working with several companies for a not so streamlined outcome gives me more time to focus on county emergencies."

Rhett Wheeler
Henry County Fleet Services

HENRY COUNTY FLEET SERVICES

SOLUTION

Transitioning away from a patchwork of third-party vendors, Henry County designated United Pump as its single-source compliance and maintenance partner. **SiteWatch** delivered a turnkey onboarding process, assuming direct responsibility for inspection schedules, tank registrations, and facility documentation while providing prompt, accessible customer support.

United Pump's Deliverables:

- **Turnkey Compliance Management:** Complete oversight of underground storage tank registrations, regulatory filings, and state compliance documentation.
- **Infrastructure Integrity Assessments:** Managing leak detection, tank volume, and compliance paperwork.
- **Institutional Knowledge Capture:** Centralization of fuel site operational records and technical data into a documented, auditable system.

SCAN FOR THE FULL CASE STUDY

RESULTS

Consolidating fuel site operations under SiteWatch eliminated vendor friction and redirected vital technical labor back to fleet reliability.

- **Administrative Relief:** United Pump manages routine reporting, state registrations, and scheduling, lifting regulatory burdens off county staff.
- **Operational Focus:** Eliminating vendor coordination and manual compliance tasks allowed mechanics to prioritize hands-on vehicle maintenance and emergency readiness.
- **Proactive Asset Protection:** Ongoing storage tank assessments provide proactive integrity management and peace of mind for the county's infrastructure.

PROVEN RELIABILITY. CONTINUED PARTNERSHIP.

WITH **OVER 100 SITES** THRIVING **UNDER SITEWATCH®**, WE REMAIN DEDICATED TO DELIVERING THE CONSISTENT RESULTS AND COLLABORATIVE SUPPORT OUR PARTNERS DEPEND ON.

SITEWATCH®

from UNITED PUMP

WHAT IS SITEWATCH?

Is compliance causing you headaches? Are you tired of keeping up with ATG Compliance Reports? Do you cringe at the thought of an EPD Compliance Inspection? Or do you simply not have the time to keep up with all of this on top of all your other responsibilities?

If you answered "Yes" to any of these questions, United Pump has the solution for you. SiteWatch® services provide scheduled preventive maintenance and compliance management for fueling operations, large and small.